

It is our stated intention to provide you with the ability to join your materials to the standard you require, within the cost and time parameters you specify.

#### Supporting industry; supporting you.

#### **Hybond**: In brief

First and foremost, Hybond is an industry partner to manufacturers, helping to achieve consistent success.

- Adhesive specialists working with specialist industries
- Ensuring optimum adhesion in every application
- Focusing on quality of outcome rather than volume of sales

"We trust Hybond – they know what they're talking about and care about what we're doing."

#### **Hybond**: In brief

Hybond sets itself to support you in your production processes, helping to consistently achieve enhanced outcomes and improved economies.

- Dependable conclusions to New Product Development projects
- Streamlined production processes with quality-assured outcomes
- Cost efficiencies achieved wherever possible

"Hybond is more than a supplier to us – they contribute to our overall success!"



# Hybond: a comprehensive product offering

Scope of choice ensures a best-fit product is available for every application.

- Woodworking
- Door & Panel Manufacturing
- Aerospace, Automotive & Rail
- Marine & Inflatables
- Foam, Fabric & Leather Bonding
- Packaging
- Glass, Plastic & Rubber Bonding
- Tapes

Hybon

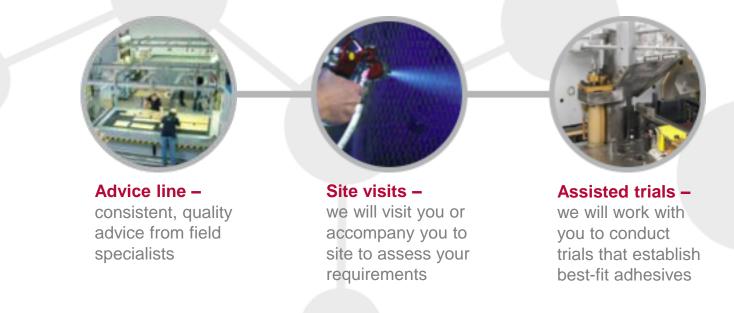
- Solvents & Cleaners
- Sealants
- Artificial Sports Surfaces
- Wood Preparation & Abrasives
- Flooring, Roofing & Cladding
- Structural, Metal Bonding & Threadlocking
- Application Equipment



Supporting Industry; supporting you.

# Hybond: Unrivalled product support

New Product Development, product enhancement, process streamlining and other similar activities, can be complex. At Hybond, we recognise the complexities and provide exceptional support within the scope of our expertise.



"Hybond gave us the assurance that what we were developing would perform out in the field"



#### A case in point – Hybond delivers the goods

A manufacturer of bedroom furniture believed they were operating as efficiently as they could be on their edgebanding process, using a standard EVA based hot melt adhesive running at 200°C and 300gsm coating weight. After thoroughly reviewing their process Hybond was able to offer the latest cool technology applying at 150°C and 200gsm coating weight. As well as a reduction in energy costs and glue usage this customer is also now enjoying a vastly improved finish on their panels with a virtually invisible glue line and a massive reduction in maintenance on their machinery as a result of a cleaner process eliminating the previously experienced issues of charring and degradation of adhesive at the high temperature.

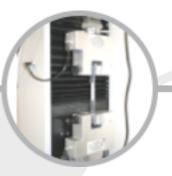


# Hybond: Maintaining peak performance

Continuous success requires consistent review – regular consideration of how things are performing in use and action. Hybond provides meaningful support in this critical function.



Adhesive reviews – in-depth assessment of adhesive performance to ensure ongoing suitability



Quality audits – constructive reviews of process effectiveness and usability of adhesives within the process



**Technical support –** accessible expertise at all times to assist process optimisation

"Hybond makes us feel safe – we know that they understand our operation and will advise us intelligently whenever we need it"



#### **Hybond:** the background

2017 will represent 20 years in business, Hybond has grown and developed steadily based on sound business principles, and is now a stable supply source for many industries.

- Est. 1997 under a family-management structure
- In 1999, takeover of Midland Adhesives expanded the sphere of operation
- Consistent increase in distributorships awarded for different manufacturers
- Now part of the Integra Group an international adhesives group (£30M turnover globally; £8M in UK)

#### Hybond: the background

Strength of the Hybond offering is built on simple elements which make the difference in day-to-day life.

- Hybond represents Quality-Assure Manufacturers
  providing peace of mind
- Extensive stockholding ensures availability when required
- Dependable delivery when and where required provides supply flexibility
- Quality of support at every stage of procurement and application





### **Hybond:** Our service commitment

At Hybond, our belief is that the way we do business is as important as what we actually provide. We remain committed to a level of service that provides satisfaction and eases pressure in busy people's lives.

#### At Hybond we will always:

- Deal with you in an open, honest and straightforward manner.
- Support our customers in a responsible and ethical way.
- Endeavour to provide a level of service that is the BEST in the industry.
- Continue to seek new and innovative product solutions for the industry.



#### Thanks for your attention.

Put us to the test any time on our promise of enhanced support when considering adhesion.

